



To,

11 May 2023

**Jessie Tran**

Managing Director

Asia Pacific Solutions Supply Pte Ltd,  
3 Gambas Crescent #06-10 Nordcom I,  
Singapore - 757088  
Mobile: (65) 9653 5146

References:

1. Your Email to us on 11 May 2023 on ma@irdmech.com
2. Our Email to you on 27 April 2023 on Jessie.Tran@apss.com
3. Contact ID: CI-00657-ZB

Dear Ma'am,

We are pleased to appoint you as our Distributor for **Singapore**. This document commits that you shall be entitled to the following benefits as our Distributor:

1. You will be entitled to a **30% discount on our List Prices**. List prices are available online on our website [www.irdmech.com](http://www.irdmech.com) and will be shared offline as PDF with you
2. If there is a case which is **USD 10,000** or more in value, then you can approach us for case-specific and/or no-regret prices
3. We will approach prospects and Customers in **Singapore** via you. You will be authorised to quote our Products and Services in **Singapore** in Tenders as well as to Companies
4. These benefits will be **valid for 1 year from the date of this letter** (11 May 2023 is the date of letter and thus validity till 10 May 2024) and will be renewed on mutual agreement
5. You will have a dedicated **Relationship Manager** (currently Mr. Shubham Khuntia, +91-8698474703, sales@irdmech.com) who will handle all your requests and will be your single point of contact
6. You will be listed as a Distributor on our website as well as on our published literatures.

We would request you to sign and stamp this letter and email the signed stamped copy to us on sales@irdmech.com to form your acceptance.

We look forward to a fruitful association with you.

For IRD Mechanalysis Limited

For Asia Pacific Solutions Supply Pte. Ltd.

Misal Anand  
Director  
Signature:



Name: Jessie Tran  
Designation: Managing Director  
Signature: